

Business Law John Jay High School Mr. Wehmann Robert.Wehmann@wcsdny.org



Welcome! A student in Business Law will learn about how the law impacts our everyday lives... both today and every day. Ethics, criminal and civil law, contracts, consumer rights, employee rights, insurance, car buying, warranties, marriage/divorce, renting/buying a home are just some of the things we face in our everyday lives. (Tentative: A field trip to the courthouse is a highlight of the course - offering real insight into the legal world.)

Business Law is a great compliment to the other courses we offer in the department, closely related to our Business Ownership, Ethics, Marketing, and Money courses. Business Law offers a safe environment for students to gain the head start on life that they deserve.

Classroom expectations (the 4 P's):

- 1. Be Prepared... Read and prepare <u>before</u> arriving at class.
- 2. Be Productive... Be on time to class and focused on class activities.
- 3. Be Polite...
  3. Be polite...
  bo not interrupt/talk while others (students/teachers/guests) are speaking. Raise your hand...you will get the floor to talk and share!
- 4. Be positive! This is an elective course... make the most of your chosen class!
- Book(s): Understanding Business and Personal Law, (Glencoe) Readings will be provided. Internet access will be necessary. We make regular use of Google Classroom.

## Grading:

Each assignment will have a point value; you will be made aware of the point value of each assignment. At the end of the quarter, your total number of points earned will be divided by the total number of points possible to earn, to determine your quarter grade.

Exams/Projects/ClassworkHomework ~80%: If *legally* absent on the day of an exam, a make-up exam will be given to the student upon their return. It may not be the same in content or format as the test given on the original test day. All work is to be the students own work, turned in complete, correct, legible, and on time. It is expected that students will use the correct application of our legal terminology when completing work. Proofreading is important - all written work is also evaluated for grammar and spelling.

<u>Participation & Sharing ~20%:</u> **Attending is not the same as participating**...This is an interactive class **requiring** participation/sharing in class. To earn points in this area, students need to (1) be prepared by completing the readings and assignments before class, and

- (2) **actively participate/share** constructive thoughts, questions, and answers with the class, and
- (3) No electronic devices (i.e. phones, watches, earbuds, etc.)

<u>Parent/Guardian</u>: Note that the nature of this course lends itself to touching on topics that may be sensitive to some, and create an open discussion/dialogue.

Please feel free to contact me at: <u>Robert.Wehmann@wcsdny.org</u> We are looking forward to a great year!!!

Please acknowledge that you have read the information provided above by signing and returning this to class. Please complete the following, sign, and return to Mr. Wehmann in the first week of class.

Student name:

Parent/Guardian name:

Student Signature:

Parent/Guardian Signature:

- Ethics and the Law
  - Defining Ethics
  - Sources of Law
- The Court System
  - A Dual Court System
  - Trial Procedures
- Criminal Law
  - What Is a Crime?
  - Particular Crimes
- The Law of Torts
  - Intentional Torts
  - Negligence and Strict Liability
- How Contracts Arise
  - Contracts
  - Offer and Acceptance
- Genuine Agreement
  - Fraud and Misrepresentation
  - Mistake, Duress, and Undue Influence
- Contractual Capacity
- Consideration
  - Consideration
  - Agreements without Consideration
- Legality
  - Agreements that Violate Statutes
  - Agreements Contrary to Public Policy
- Form of a Contract
  - The Statue of Frauds
  - Special rules and Formalities
- Contracts for the Sale of Goods
  - The Sale and Lease of Goods
  - Ownership and Risk of Loss in Sales of Goods
  - E-Commerce and the Law
- Consumer Protection and Product Liability
  - Consumer Protection
  - Product Liability
- Owning a Vehicle
  - Acquiring a Vehicle
  - Motor Vehicle Insurance

- Personal Property and Bailments
  - Personal Property
  - Bailments
- Borrowing Money and Buying on Credit
  - What Is Credit?
  - Credit Protection Laws
  - Managing Your Debts
- Negotiable Instruments
  - Purpose and Types of Negotiable Instruments
  - Requirements of Negotiability
- Transferring Negotiable Instruments
  - Transferring Instruments
  - Endorsements
- Sole Proprietorship and Partnership
  - Sole Proprietorship
  - The Partnership
- Forming and Financing a Corporation
  - Corporations
- Marriage
  - Marriage Formalities and Restrictions
  - Marriage Laws
- Divorce and Its Legal Consequences
  - Ending a Marriage
  - Divorce Settlement
- Renting a Place To Live
  - The Rental Agreement
  - Responsibilities of Landlord and Tenant
- Buying a Home
  - Evaluating Housing Alternatives
  - The Home Buying Process
- Insurance Protection
  - The Insurance Contract
  - Life and Health Insurance
  - Property Insurance
- Retirement and Wills
  - Retirement Income
  - Estate Planning